

## NEW DEVELOPMENTS

FROM VULCAN UTILITY SIGNS

*Information to help you stay ahead in the field*

### WHAT'S INSIDE: >>

#### >> WHY BUY VULCAN?

Watch Our New Video And Find Out Why We  
Are The Marking Experts

#### >> PHMSA ISSUES DIMP RULING

Effective August 2011: PHMSA Issues A Mandatory DIMP

#### >> MARK IT TO PROTECT IT

Tips From The Marking Experts:  
Today's Fix- Retrofitting A Defective Bullet Head

PROTECT YOUR ASSETS  
WITH PROPER  
**LINE-OF-SIGHT**  
MARKINGS.

AT VULCAN, WE HAVE THE  
INDUSTRY KNOWLEDGE  
TO HELP GET YOUR  
LINES IN COMPLIANCE.



#### VUS RULE OF THUMB FOR LINE-OF-SIGHT:

WHEN STANDING IN FRONT OF A LINE MARKER, LOOK  
UPSTREAM AND DOWNSTREAM. YOU SHOULD BE ABLE  
CLEARLY SEE THE NEXT LINE MARKER IN BOTH DIRECTIONS.

**HAVE QUESTIONS ABOUT YOUR PARTICULAR LINE?  
GIVE US A CALL, WE'D BE HAPPY TO HELP.**

Subscribe To This Free E-Newsletter

Send Us Your Comments

DOWNLOAD A CATALOG: [WWW.VULCANINC.COM/VUS](http://WWW.VULCANINC.COM/VUS)

CALL US: 1.800.426.1314

## » Why Buy Vulcan? Find Out Why We Are The Marking Experts

For those of you who have not visited our 30,000 sq. ft. manufacturing facility in Foley, Alabama, you can now see why our marking products are the best in the industry. Click below to watch our new video on our updated website.

Also, watch out for the Vulcan Utility Signs Channel set to premier soon on You Tube! The channel will feature the latest information on line marking, as well as a gallery of helpful "How-To" Videos.



### WE WANT YOUR FEEDBACK!

Click "Play Video" above and watch our new video on our updated website! After viewing the video, send an email to [codymp@vulcaninc.com](mailto:codymp@vulcaninc.com) and tell us one way that we can serve you better. Also include your contact information and we will send you a free gift! (Offer limited to the first 100 customers to respond.)

## » PHMSA Issues DIMP Ruling: Mandatory August 2011

With PHMSA's new rule enforcing a mandatory Distribution Integrity Management Plan (DIMP) by August 2011, many companies are searching for the best way to comply with this regulation. Below are a few key marking solutions that will aid in accurately marking current infrastructures.

### DURABLE I.D. TAGS



Horizontal-Mount  
Cut-Out Identifier



Vertical-Mount Enhanced Identifier



Vulcan's versatile I.D. System incorporates numerous options to match your identification needs. These fit-for-purpose identifiers are made from stainless steel and are designed to be mounted securely to flanged fittings that exist on above ground pipe components such as valves, meters, filters, regulators, mile posts, etc. Identifiers are manufactured using 304 Stainless Steel for protection against corrosion. The stainless steel is 14 gauge with a thickness of .08". Two styles are available: Enhanced and Cut-Out. Call your Customer Service Representative for details!

CALL FOR A FREE SAMPLE!

[Subscribe To This Free E-Newsletter](#)

[Send Us Your Comments](#)

DOWNLOAD A CATALOG: [WWW.VULCANINC.COM/VUS](http://WWW.VULCANINC.COM/VUS)

CALL US: 1.800.426.1314

### » Mark It To Protect It- Retrofitting A Defective Bullet Head

**O**utdoor durable. This short phrase may have been mentioned in the last conversation you had with your marking vendor, but did they, or you really know the true meaning? At Vulcan, we often use this term as well. For us however, it is more like a fact of life, rather than just a selling point.

The truth is that we have been manufacturing “Outdoor Durable” marking products for over 30 years. Over these years, we have perfected our manufacturing processes so that our products perform their absolute best in the field. We have also gained knowledge. When you call us to place an order, we want to provide the information that is going to help you make the right decision about the marking products that best fit your needs. Below is our Mark It To Protect It- Quick Tip for this issue.

## RETROFITTING A DEFECTIVE BULLET HEAD- WHAT ARE YOUR OPTIONS?

### PROBLEM:

Decal is peeling off of Bullet Head.



### SOLUTIONS:



Replace with a Vulcan Screen-Printed Bullet Head.



Mount a Vulcan Aluminum or HDPE Sign on the Bullet Head.



Mount a Vulcan Thin-Gauge Aluminum Wrap Sign on the Bullet Head.

[Subscribe To This Free E-Newsletter](#)

[Send Us Your Comments](#)

DOWNLOAD A CATALOG: [WWW.VULCANINC.COM/VUS](http://WWW.VULCANINC.COM/VUS)

CALL US: 1.800.426.1314